

Contact

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[www.linkedin.com/in/dalibor-balga
%C4%8D-41421067](http://www.linkedin.com/in/dalibor-balga%C4%8D-41421067) (LinkedIn)

Top Skills

Financial statement analysis,
Corporate Finance, Restructuring

Corporate Finance

Capital Markets

Languages

English (Full Professional)

Honors-Awards

SMU Honor Roll

2003 Academic All-American
(District VI)

Dalibor Balgač

Director of Non-core Companies Division at Fortenova Group
Croatia

Experience

Fortenova grupa

2 years 11 months

Director of Non-core Companies Division

November 2019 - Present (1 year 5 months)

Responsible for an exit strategy and execution of Fortenova Group non-core companies' portfolio.

Executive Project Director

May 2018 - November 2019 (1 year 7 months)

Zagreb

Responsible for Fortenova grupa non-core segment (ie. non-core companies).

Zitnjak DD

Member Of The Supervisory Board

September 2018 - Present (2 years 7 months)

Adriatica.net plus

Executive Director

March 2021 - Present (1 month)

Solana Pag

President of the Supervisory Board of Solana Pag d.d.

September 2019 - Present (1 year 7 months)

Kompas d.d.

Supervisory Board Member in Kompas d.d., Ljubljana

June 2019 - February 2021 (1 year 9 months)

Atlas plus d.o.o.

President of the Supervisory Board of Atlas plus d.o.o.

July 2019 - January 2021 (1 year 7 months)

Projektgradnja plus d.o.o. | Projektgradnja plus Ltd.

President of the Supervisory Board of Projektgradnja plus d.o.o.

July 2019 - October 2020 (1 year 4 months)

Texo Management d.o.o.
Corporate Finance Manager
May 2017 - May 2018 (1 year 1 month)
Zagreb

Addiko Bank Hrvatska
8 years 4 months
Head of Asset Management and Custody
March 2016 - April 2017 (1 year 2 months)
Zagreb

Executive Director Investment Banking
September 2014 - February 2016 (1 year 6 months)
Zagreb

Corporate Finance Manager / Deputy Executive Director Investment
Banking
July 2012 - August 2014 (2 years 2 months)
Zagreb

My everyday work is anchored around different Corporate Finance projects for clients including advisory services for sell/buy mandates, capital hikes, MBOs, restructuring etc.

Team Leader Capital Market Research
April 2009 - July 2012 (3 years 4 months)
Zagreb

Sector analysis, equity coverage of local blue chips and extensive support to Bank's different departments for ad-hoc analysis of business subjects.

Senior Analyst
January 2009 - April 2009 (4 months)
Zagreb

Covering up to ten local blue chips and responsible for the SEE equity research. Specialist for construction, transport (marine), chemical and tourism sector.

Abacus Brokeri d.d.
2 years
Head of Portfolio Management
April 2008 - January 2009 (10 months)

Zagreb

Head of Equity Research

February 2007 - April 2008 (1 year 3 months)

Zagreb

Responsible for equity research, client's presentations, road shows, marketing presentations etc.

Croatia banka d.d.

Money Market Dealer

February 2005 - February 2007 (2 years 1 month)

Zagreb

Responsible for Bank's FC liquidity as well as for a bond portfolio worth ca. HRK 100 mn.

Citi

Financial Analyst - Intern

May 2004 - August 2004 (4 months)

I gained valuable experience working in teams to build extensive financials models, draft offering memoranda (pitch books), and marketing presentations to potential clients. I have opportunity to participate in the last phase of SPO for Marathon Oil Corporation.

Education

SOUTHERN METHODIST UNIVERSITY- Cox Business School,
Dallas, TX

Bachelor of Business Administration (B.B.A.), Accounting and
Finance · (2001 - 2004)

Southern Methodist University - Cox School of Business

Finance and accounting, Accounting and Finance · (2016 - 2020)

Contact

[www.linkedin.com/in/kre
%C5%A1imir-kukec-0b388814](http://www.linkedin.com/in/kre%C5%A1imir-kukec-0b388814)
(LinkedIn)
www.colliers.com/croatia/
(Company)

Top Skills

Investment Banking
Risk Management
FX trading

Languages

English

Krešimir Kukec

Inspire Investments
Croatia

Summary

During his 16 years experience Kresimir held a number of functions in banks, investment banking and real-estate companies. He has an exceptional knowledge of the industry and strong relationships with equity funds, pension funds, and financial institutions. During his career, he built strong relationships with institutional investors (equity funds, pension funds, insurance companies, banks) and other financial institutions. Kresimir served as fund manager of equity and PE funds where he has acquired knowledge and experience in financial analysis, mergers & acquisition, valuation and capital markets. As an investment banking specialist, Kresimir was a part of the team credited with actualising the first and the biggest IPO in Croatia and helped co-create one of the largest Private equity fund in Croatia Alternative Private Equity.

Experience

Inspire Investments

Co Founder

July 2016 - Present (4 years 9 months)

Hebrangova 34, 10 000 Zagreb, Croatia

Inspire Capital

Managing Director

October 2013 - July 2016 (2 years 10 months)

Colliers-International

Senior Consultant | Investment services

February 2015 - February 2016 (1 year 1 month)

Ilica 73, 10 000 ZG, Croatia

Investment Strategy - Pre-qualifying investment using financial modelling of projected performance and historical market data to calculate its current and potential value.

Acquisition and Due Diligence - Work through the potential investment property's documentation to understand current and future contracts and obligations, risk scenarios based on lease expirations and deferred maintenance, and a thorough assessment of the property's current management and performance.

Ongoing Management - Collaborate with a skilled team of property managers to elevate a property's value and increase its return on investment.

Closely working with experts in leasing, property management and project management to bring insight to this process, such as:

- Assessing whether improvements could save energy and reduce operating costs,
- Exploring whether changing vendors or services could improve tenant satisfaction, and
- Ensuring property remains at the top of its competitive set to retain and attract tenants.

Disposition - Providing investment services in disposition of property, help in determining the best time frame and process for this financial move, taking into account potential tax ramifications and the market cycle to generate the strongest interest in your property.

Centar banka

Head of Corporate

January 2013 - October 2013 (10 months)

Alternative Private Equity

Risk manager

September 2010 - December 2012 (2 years 4 months)

Alternative Invest d.o.o.

Fund Manager

April 2008 - August 2010 (2 years 5 months)

HPB

2 years 6 months

Specialist in management brokerage

September 2006 - April 2008 (1 year 8 months)

Personal banker

November 2005 - August 2006 (10 months)

Privredna banka Zagreb

Bank Clerk

December 2003 - November 2005 (2 years)

Dinko Novoselec

Tijekom gotovo 20 godina na managerskim pozicijama u fondovskoj ima sam tu privilegiju da vodim AZ obvezni mirovinski fond kao po imovini najveću hrvatsku nebankovnu financijsku instituciju. Bio sam predsjednik uprave Allianz ZB d.o.o. društva koje upravlja AZ obveznim mirovinskim fondom gotovo od njegovog samog početka 2003 godine, kada je to i za hrvatske prilike bio mali fond, te sam s timom vrhunskih profesionalaca uspješno prošao sve faze rasta da bi smo uspješno doveli fond do imovine od preko 30 milijardi kuna. Svo to vrijeme AZ obvezni mirovinski fond bio je najveći hrvatski mirovinski fond čiji je prinos u tom razdoblju bio iznad prosjeka industrije.

Prije Allianz ZB obnašao sam dužnost člana uprave u ZB Invest d.o.o od osnivanja tog društva 2000. godine gdje sam imao priliku osnivati prve hrvatske investicijske fondove. U tom sam poslu surađivao sa velikim brojem različitih organizacijskih jedinica unutar najveće hrvatske banke gdje sam koordinirao timove koji su se bavili prodajom korporativnim klijentima i fizičkim osobama.

Posvećen sam građenju financijskih institucija, posjedujem potrebna znanja i iskustva koja ću vrlo rado staviti na raspolaganje Inspire Investments d.o.o. Želja mi je dati doprinos razvoju Inspire Investments d.o.o. kao mojeg sadašnjeg poslodavca u dinamičnoj okolini upravljanja alternativnim investicijskim fondovima.

Osobni podaci

Ime i prezime	Dinko Novoselec
Adresa	Kranjčevićeva 44, 10 000 Zagreb
Email	dinko.novoselec@inspire.investments
Datum rođenja	25. lipnja 1968
Mjesto rođenja	Zagreb
OIB	35751455327

Radno iskustvo

8.02.2018 - danas	Inspire investments d.o.o. za upravljanje alternativnim investicijskim fondovima Upravitelj fonda Zadužen za upravljanje fondovima Nexus FGS i Nexus Alfa
20.10.2001– 27.04.2017	Allianz ZB d.o.o. društvo za upravljanje obveznim mirovinskim fondovima
25.04..2003 - 27.04.2017	Predsjednik uprave Upravljaao sam timom od tridesetak financijskih stručnjaka Vodio sam i izgrađivao financijsku instituciju gotovo od njenog osnutka do imovine od preko 30 milijardi kuna Dizajnirao sam, izgradio i nadgledao investicijski proces Učestvovao sam u brojnim kompleksnim investicijskim pregovorima s ciljem ostvarivanja optimalnih investicija za fond Vodio sam proces kupnje i pripajanja jednog društva za upravljanje obveznim mirovinskim fondovima (HA jedan d.o.o.) U nekoliko mandata služio sam kao predsjednik Udruženja mirovinskih fondova Sudjelovao sam u brojnim procesima i radnim grupama koje su predlagale promjene zakonodavstva iz područja rada obveznih mirovinskih fondova Član Nadzornog odbora Podravka d.d. od 2010 do 2018 godine Predsjednik Revizorskog odbora Podravke d.d. tijekom dijela mandata u Nadzornom odboru Postignuća Održao tržišni udio u imovini AZ obveznog mirovinskog fonda iznad 40% tijekom 15 godina Ostvario poslovne planove društva Allianz ZB d.o.o. u 14 od 15 godina u kojima sam bio predsjednik uprave

20.10.2001.-1.3.2003 **Član Uprave**
Aktivno sam sudjelovao u marketinškoj kampanji za prikupljanje članova fond
tijekom 2001 i 2002 godine
Uspostavio sam IT sustav u društvu
Radio sam edukaciju prodajnog osoblja fonda
Sudjelovao u izboru prvog investicijskog tima u društvu

1.2.2000. – 20.10.2001 **ZB Invest d.o.o. društvo za upravljanje investicijskim fondovima**
Član uprave
Član uprave od osnivanja društva početkom 2000
Bio sam prvi fond manager u dva investicijska fonda ZB Investa – ZB plus i
ZB europlus
Bio sam direktno zadužen za operativno upravljanje fondovima i IT sustav
Dizajnirao sam sve radne procese kod uspostavljanja prvih fondova
Sudjelovao sam u prvim edukacijama prodajnog osoblja banke za prodaju
investicijskih fondova
Fondovi pod upravljanjem postali su tržišni lideri početkom 2001
Stvorio sam pretpostavke za osnivanje prvih balansiranih i obvezničkih
fondova ZB Investa

Obrazovanje

1988 - 1994 **Prirodoslovno-matematički fakultet**
Sveučilište u Zagrebu
Diplomirani inženjer matematike (VSS, VII/1)

1983-1987 **Srednja škola Bjelovar**
Matematički-informatičko usmjerenje

Stručni ispiti i licence

2000. **Chartered Financial Analyst (CFA)**

2002. **Položen ispit za ovlaštenog upravitelja mirovinskim fondovima i
mirovinskim osiguravajućim društvima**

2018. **Položen ispit za ovlaštenog investicijskog savjetnika**

Contact

www.linkedin.com/in/irena-weber-b8439315 (LinkedIn)

Top Skills

Corporate Finance

Valuation

Banking

Irena Weber

Deputy Extraordinary Commissioner at Agrokor
Croatia

Experience

Agrokor

4 years

Deputy Extraordinary Commissioner

February 2018 - Present (3 years 2 months)

Advisor to the Extraordinary Commissioner, Non-core Business and Asset Portfolio

April 2017 - February 2018 (11 months)

KentBank d.d.

Member of the Management Board

September 2016 - March 2017 (7 months)

Responsible for the supervision and strategic management of Corporate, SME, Legal and IT.

Addiko Bank Hrvatska

5 years 5 months

Executive Director, Retail Channels and Sales Management

March 2016 - September 2016 (7 months)

Executive Director Sales Management Retail

February 2015 - March 2016 (1 year 2 months)

Executive Director Affluent Banking

September 2014 - March 2016 (1 year 7 months)

Executive Director Investment Banking

December 2011 - August 2014 (2 years 9 months)

- Responsible for M&A and Corporate Finance, Capital Markets, Asset Management, Custody and investment fund management subsidiary Hypo Alpe-Adria-Invest d.d.

- Client management, deal origination and delivering strategic decisions and solutions

- Financial reporting to the Board and to the Group

- Financial planning and budgeting on the sector level

- Communication with regulators (Croatian National Bank and Croatian Agency for Supervision of Financial Services)
- Organisation and management of business activities of the Investment banking sector through active participation
- Employee management and supervision of daily activities
- Setting business objectives and evaluation of individual performances

Deputy Executive Director, Corporate Banking
May 2011 - December 2011 (8 months)

- Member of the Sector Credit Committee
- Supervision of loan applications
- Daily client management and communication with other banks
- Regional steering and communication with regional management
- Syndicated loan financing
- Presentation of loan applications to the loan committees in Croatia and in Austria
- Financial planning and budgeting on the sector level
- Cooperation with other market sectors, planning and execution of cross selling activities
- Supervision/control of sector financial reports and presentations
- Supervision of sales planning and sales controlling
- Cooperation with Financial Controlling and Risk departments
- Communication with the Croatian National Bank

Hypo Alpe-Adria-Leasing d.o.o.
Member of the Supervisory Board
January 2015 - September 2016 (1 year 9 months)

Hypo Alpe-Adria-Invest d.d.
Member of the Supervisory Board
June 2014 - September 2016 (2 years 4 months)

Hypo Alpe-Adria-Bank d.d.
Director, Corporate Finance
August 2008 - March 2010 (1 year 8 months)

- Responsible for corporate finance and M&A activities, project management and project implementation
- Supervision of the analytical work
- Analysis of financial statements, work on valuation, preparation of legal documentation

- Management of project implementation, deal administration and negotiations
- Support to Bank's other departments as necessary
- Financial reporting on the Bank level as well on the Hypo Alpe Adria Group level
- Preparation of financial reports and communication with the auditors
- Planning, budgeting and liquidity management
- Organisation and management of business activities
- Preparation and implementation of business procedures

TO ONE

Partner

August 2007 - July 2008 (1 year)

- Responsible for corporate finance and M&A activities, project management and project implementation
- As a Director of the brokerage house directly responsible for supervision of trading activities, communication and reporting to the regulator (HANFA)
- Implementation of new legal regulations in daily activities of the Company
- Partner on the level of TO ONE group

CA IB (UniCredit Markets and Investment Banking)

Assistant Director

June 2000 - August 2007 (7 years 3 months)

- Project management and financial advisory in regional M&A and privatisation transactions
- Extensive expertise in various industries including media, insurance, distribution, cement industry, shipyards
- Education/mentoring financial analysts, supervision of the analytical work, calculations, presentations and other deliverables
- Work on valuation, legal documentation, project implementation, deal administration and negotiations
- Leading negotiations on structure and transaction conditions
- Coordination of other teams of advisors, especially auditors and legal advisers
- Implementing knowledge of the local financial markets and legal environment in daily communication with clients, financial modelling and drafting of transaction documents

Education

University of Zagreb, Faculty of Economics
Finance · (1996 - 2000)

University of Zagreb, Faculty of Science
Physics · (1992 - 1996)